

# Sales Talk Competition

Contestant name and number label

Sales Talk Competition

Contestant #: \_\_\_\_\_

Judge Signature: \_\_\_\_\_

Category	Judge Comments	Possible	Points
<b>Knowledge of Animal</b> <ul style="list-style-type: none"> <li>➤ Pedigree and performance information</li> <li>➤ Accuracy of presentation</li> </ul>		100	
<b>Presentation Organization/Style</b> <ul style="list-style-type: none"> <li>➤ Organization/style</li> <li>➤ Originality</li> <li>➤ Ability to relate important information about this animal</li> </ul>		100	
<b>Poise and Delivery</b> <ul style="list-style-type: none"> <li>➤ Articulation</li> <li>➤ Composure, gestures, eye contact</li> <li>➤ Response to questions</li> </ul>		100	
<b>Overall Effectiveness</b> <ul style="list-style-type: none"> <li>➤ How convincing was the sales pitch?</li> <li>➤ Were you sold on the animal?</li> </ul>		100	

Total Score:  
400 points possible

50% off for illegal items used? \_\_\_\_ Yes \_\_\_\_ No

Final Score: